



Joseph J. Raymond, Jr.

Joe Raymond has proven his success as a business leader and innovator in a diverse array of environments. Adept in all areas of operational and financial management, he counts his problem solving competencies among his greatest strengths. He is also extremely knowledgeable in systems and process development, improvement and implementation.

A natural leader, his easy-going and adaptive style lends itself well to the ever-changing environment of the corporate world. He invokes the trust and confidence of colleagues and subordinates alike, and is identified as someone who can meet and overcome challenges of any degree.

Currently, Raymond serves as a Managing Partner of RVR Consulting Group, a business management services company that provides executive level management solutions for small to midsize companies that are either in high growth or turnaround situations. RVR has experience and expertise in various sectors including medical fields, technology, staffing, customer service, manufacturing and distribution.

Raymond served as the President of ASG, a performance based staffing company, overseeing the sales and operations from 2004-2007. Under his leadership, the company grew from \$3 million to \$150 million in revenue. In 2007 Raymond sold ASG to a publicly-traded, private equity-backed, technology-based human resources management firm. Prior to ASG, Raymond founded Transworld Services Group, a strategic staffing firm responsible for placing workers in temporary staffing positions. Under his leadership, the company grew from \$0 and 4 employees to over \$45 million and 4,000 employees.

Raymond revolutionized the temporary staffing industry when he developed a performance-based staffing program geared toward production environments. In 1994, the company was named *Inc. Magazines'* 53rd fastest growing privately-held company. He then went on to facilitate the company's ISO 9002 certification, an internationally-recognized standard of quality achieved by only a few of the thousands of staffing companies worldwide. In 1996, he prepared the company for sale to Core Staff, Inc, for the purpose of utilizing its product and disseminating it through its 140 offices nationwide, the end result being a higher internal growth and profitability margin to CoreStaff.

After the sale of Transworld, prior to joining ASG, Raymond owned a consulting company specializing in public and private companies that needed financial, management, and organizational restructuring.

Raymond earned his Bachelor of Arts degree from Rollins College in 1984, with dual majors in Business and Economics. He then started his career as a consultant with JJR, Inc., an independent financial consulting firm specializing in providing financial, operational, and administrative business growth solutions for companies nationwide.

Raymond is committed to community involvement. He is a board member of several Central Florida organizations, a continued supporter of Rollins College and a local soccer coach. Raymond is the chair for the Conductive Education Center of Orlando (CECO), which opened its doors in 2001 with the support of local families who wanted a program that would challenge their children with motor disabilities to acquire new skills. CECO's mission is to combine physical and social educational methods to meet the unique needs of children with motor and cognitive disabilities.